

# How to Save Thousands of Dollars When Buying a Home

## **Here's how the FREE Home & Loan Finder Service Works...**

If you're like most people thinking about buying a home, you see ads about homes – and signs in front of homes – that catch your eye.

Perhaps, like thousands of home buyers, you hesitate to call the real estate company on the “for sale” sign because you don't want real estate agents calling you at all hours of the day and night.

I don't blame you.

Well, now there's a way to obtain all of the information on homes for sale in a prompt, courteous manner, with absolutely no cost or obligation – whatsoever.

## **Instant Facts – By E-Mail!**

If you see a home that interest you, just jot down its address and e-mail us at [Annemarie@DiscountResidential.com](mailto:Annemarie@DiscountResidential.com) with the address or Property ID# of the home. We'll find the listing (no matter which company has it listed) that same day on our Multiple Listing Service. We'll send you a detailed listing sheet with all the details for you – with no hassle, no cost, and no obligation.

## **Together, We Call this Service our FREE Home & Loan Finder Service – And it's FREE to You!**

They render this free service in the hope that when you find the perfect home that you will use our free Preferred Buyer Service to help you get the home at thousands of dollars below the list price. (But please note that, unlike many real estate sales people, we will not be calling you or bugging you.)

We feel that true real estate service begins with furnishing you with the factual information that you need. Any information that you want. When you want it. Unfiltered and unscreened. Without cost or obligation.

## **Sit back, Relax. We'll put our computers to work for you!**

If you're checking out the real estate market by calling on real estate for-sale ads or driving around and calling on signs, you will probably miss out on the perfect home because many listed

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homes don't have for-sale signs, many brokers never have open houses, and most "discount" real estate brokers never even advertise their listings.

### **Free Personalized Home Searches**

We have three computers hooked up to the Multiple Listing Service (MLS). At your request, we'll be happy to program our computers to search homes for sales that meet your exact specifications.

Just tell us exactly what type of house you want – the price, the school district, the style, and whatever else you find important. We'll put our computers to work for you, download all the information on the homes that meet your exact specifications, and deliver all of the information to you in professional, courteous fashion. There is never any obligation on your part.

### **You decide which homes you want to see – and when you want to see them!**

After you see exactly what homes are available for sale, there may be some that prove interesting. If you would like to see them inside, just let us know. We'll make arrangements for you to tour any home, anywhere, at your convenience, no matter which real estate company has its sign in the yard.

Before, during, and after the showing of a home, you will never feel under any obligation. It will be a pleasant, guilt free, learning experience. That's the way we do business.

If you would like to make an offer on one of the homes you see, we'll help you prepare the offer and negotiate in your best interests as a buyers' agent – all for no cost to you.

We've been trained in the skills of presenting and negotiating offers. On the average, we help buyers buy homes for \$5,000 under the listed price.

### **As you can see...my goal is to provide you with more service than you expect!**

Again, all this costs you nothing. The seller pays us if you buy a home. And if you look at homes for a while and decide not to buy, that's just fine.

Call me direct anytime at 858-793-7310. I'll help you get set up on this program and at your request, I'll help you determine what type of home loan would be best for you.

Remember, I'm here for one reason – to help you find the perfect loan, and home at the very best price and terms.

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